



## Business Development Intern in Healthcare Digital Start Up

- Paris, France
- Intern

### Company Description

**3H Partners** is a management consulting firm. We define ourselves as an Entrepreneurial Solution Provider. We develop creative, actioned solutions to our client's core business challenges. 3H Partners is expanding in Europe, USA and Africa in various industries from pharmaceutical to luxury and FMCG (Fast Moving Consumer Goods) industries.

**InnoHealth** is 3H Partners HealthCare Venture. From consulting to web application, Innohealth proposes innovative services to Hospitals and Pharmaceutical firms. We develop and commercialize web and mobile applications in Helthcare for B2C and B2B with cutting-edge technologies. We are a team of people passionate about with Innovation and technology, with business and entrepreneurship skills.

### Job Description

As an Intern of Innohealth, you will be involved in all aspects of our end-to-end process at the intersection between business, technology and user experience. You will help the team to grow the business and to build an actionable plan to reach the product vision and meet clients' expectations.

Primary responsible for developing the business and identifying commercial opportunities, you will also be in charge of scoping and prioritizing activities and support based on business and customer impact. You will work closely with the customers, the Product Manager and Project Leaders to deliver innovative solutions with optimal resources.

You will moreover get the chance to take on additional responsibilities, and experience a variety of innovative projects development.

At Innohealth, you have opportunities for development and advancement, frequently not available at other consulting and technology firms:

- Being involved in the business exposure of the application
- Structuring innovative concepts and help to drive efficient applications and software.
- Managing prospects, clients and developers direct relationship

3H Partners non-hierarchical structure results in frequent interaction between Consultants and senior professionals both within 3H Partners and within the client's organization.

## **Qualifications**

- Education: Business School, Digital and Marketing or Engineering Master Degree
- Experience: Last year of school or graduated
- Language: French Native Speaker and fluent in English.
- Proficiency in Microsoft Excel and Powerpoint is required;
- Solid technical background with understanding and/or hands-on experience in software development and web technologies. Programming languages, database and data analysis software are well appreciated.
- Knowledge of IT project Management
- Attention to detail
- Ability to multi-task and work effectively with cross functional teams
- Excellent communication skills are all essential to this position.
- Willingness to travel across Europe is required.

## **Additional Information**

**Location: France**

**Office Location: Paris**

**Type of contract: 6 to 12 month internship**

### **Learning Program:**

In addition, as part of 3H Partners, you will have the opportunity to learn intensively and perform a wide range of activities:

- Participate actively in the development of 3H Partners ecosystem and its ventures.
- Ensure a good relationship with clients, listen to their challenges and needs.
- Design and conceptualisation of MVP (Minimum Viable Products) which are early prototypes of Entrepreneurial Solutions
- Develop methodological skills to search data and gather information.
- Structure analyses and distill messages on appropriate communication media.

In addition to your operational development, you can participate in the 3H Learning Curve Program:

- Oral and written Communication training.
- Working in various teams setting with business experts, creative designers, data scientists.
- Development training in specific programming languages.
- Possibility to develop a personal project (start-up or other) in collaboration with a mentor.